

Lighting Retrofit Case Studies

A Flexible Path to
Smart IoT Buildings

The Case for Retrofits

A challenging economy is driving the need for more prudent operations with imperatives for cost reductions coming from the board level. Additionally, the building sector accounts for nearly 30 percent of global energy consumption and must reduce CO₂ emissions by 45 percent by 2030 to meet future net carbon zero goals.*

At Enlighted, we specialize in cutting-edge lighting retrofits, delivering up to 90 percent energy savings for customers across industries such as manufacturing, education, data centers, healthcare, and commercial real estate.

Discover the compelling ROI our customers have achieved through Enlighted products and solutions through their own stories.



“ It’s so easy to retrofit with Enlighted. We realize the lighting modernization and related energy savings now. Plus, we’re all set with the sensors to take advantage of the larger HVAC energy savings as soon as we’re ready. ”

– **Shawn Cun**
Energy & Utilities Manager
California State University, Long Beach

*International Energy Agency (IEA), Net Zero by 2050: A Roadmap for the Global Energy Sector, 2021; <https://www.iea.org/reports/net-zero-by-2050>



U.S. manufacturing leader reduces lighting energy costs by 75%

Highlights

Saved over 800K kWh and reduced annual energy costs by more than \$122K with Enlighted's lighting controls system

Increased employee productivity and safety while improving warehouse operations functionality



“ We can group the fixtures and control them beyond a traditional on/off occupancy sensor. This allows for entire aisles to be lit only while in use for optimal savings and safety. ”

– Orlando Ortiz
Director of IT, Veeco



554 T
Annual CO₂
reduction



615K
Square feet



75%
Energy savings

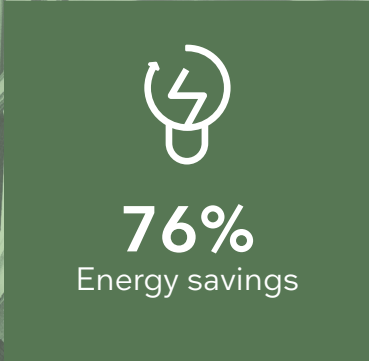
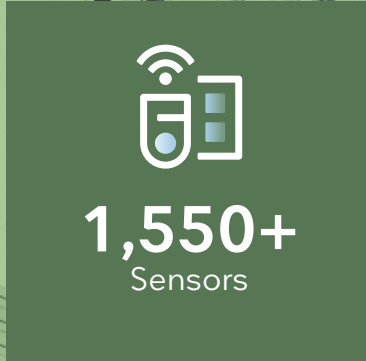
UC SANTA BARBARA

Top research university captures **76% lighting energy savings** with Enlighted's smart retrofit solution

Highlights

Created opportunities for significant reductions in maintenance and energy costs through adaptive lighting

Developed plans to implement Enlighted's technology across five million square feet of state-operated building space to contribute to the university's long-term sustainability goals



“ I haven't seen any equivalents to the Enlighted system. It's well designed; the components are well built and reliable; and the Enlighted Manage user interface to schedule and program is easy to use. ”

– Jordan Sager

Energy Manager, University of California, Santa Barbara





Siemens Energy Parsons Works lighting retrofit saves **£2M in energy costs**

Highlights

Reduced lighting usage by 75% with LED upgrades

Prevented over 1,000 tons of harmful greenhouse gases from entering the atmosphere annually

Optimized lighting across all workspace types, including offices, training areas, and manufacturing bays with task-tuning functionality



Siemens Energy Parsons Works

“ We recently had an ESO Audit where we were recognized for our understanding of energy usage. The auditors were ‘immensely impressed’ by the improvements we have implemented. ”

– Mark Armstrong
Head of Operations,
Siemens Energy Parsons Works



£2M+
One-year savings



1,500+
Sensors



96%
Energy savings

EDUCATION

CSUDH

CALIFORNIA STATE UNIVERSITY, DOMINGUEZ HILLS

University achieves **\$1M**
in energy cost savings with
Enlighted's smart lighting retrofit

Highlights

Heightened efficiency with implementation of sensor-led daylight harvesting, task-tuning, occupancy insights, and HVAC integrations

Received Top Project of the Year Award by the Environmental Leader

Standardized lighting technology across the campus to increase energy savings and comfort of students and staff



California State University, Dominguez Hills

“ Lights and HVAC are often more than they need to be, burning energy in the process. IoT technologies can reduce energy consumption from lighting by up to 90% and from HVAC up to 35%. ”

– **Kenny Seeton**
Center Plant and Energy Manager
California State University, Dominguez Hills



8K
Sensors



>1M
Square feet



\$1M
Energy savings

Menlo Business Park

Silicon Valley office park achieves **30% energy cost reduction** with intelligent lighting

Highlights

Retrofitted over 5,000 fluorescent fixtures with new lamps, dimming ballasts, and an Enlighted lighting control system

Installed lighting smart sensors with HVAC integration for zone-level temperature control

Improved facilities management with granular, micro-zonal temperature and occupancy data

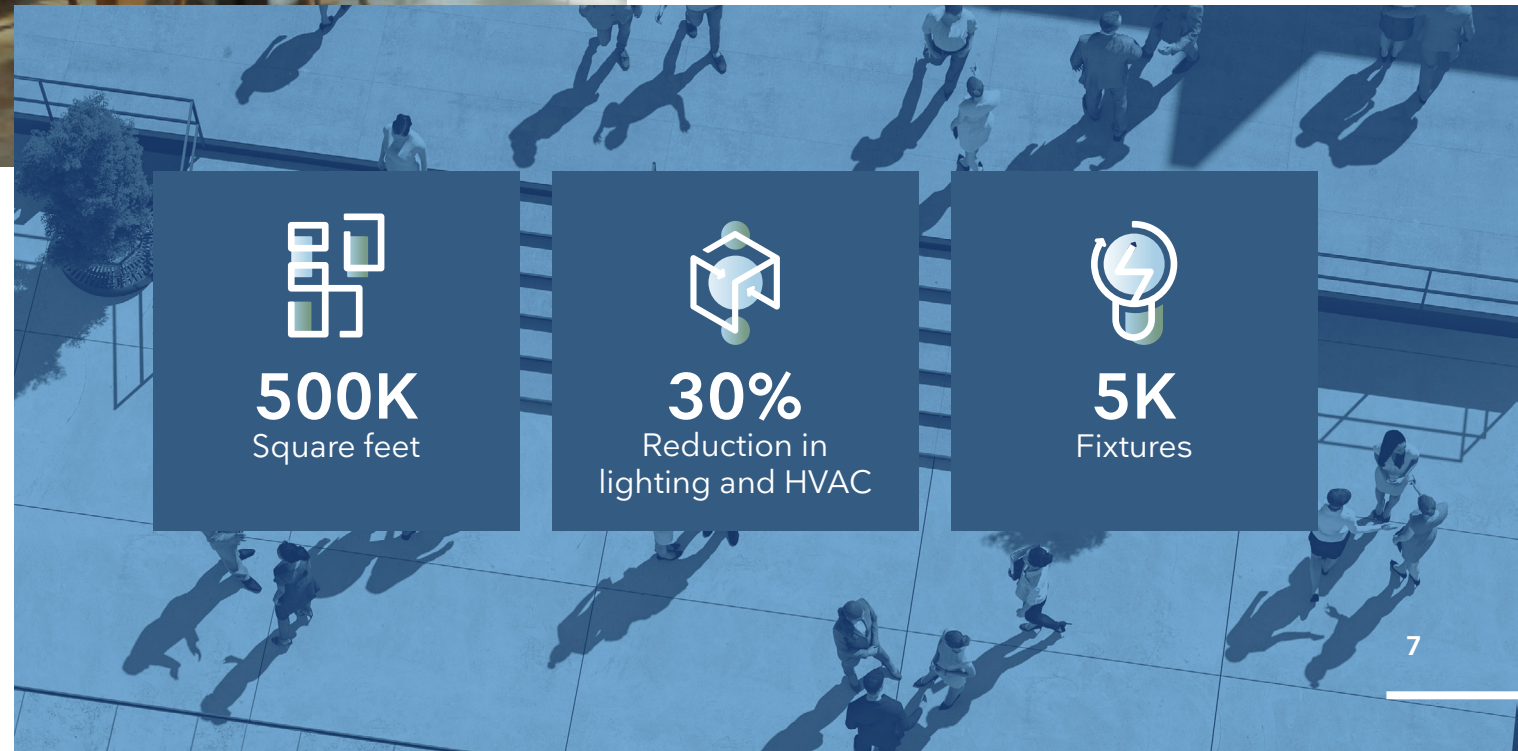


Menlo Business Park

“ Through the combined hardware and software platform, we are able to collectively address HVAC, demand response and lighting optimization, and get the best rebates available. ”

– Dave Tarlton

VP Construction and Property Management





Entertainment leader chooses Enlighted for heavyweight energy savings

Highlights

Created a smart, energy efficient, headquarters and a productive environment for WWE employees

Leveraged smart IoT lighting and data for occupancy-based energy savings and optimal space management

Developed plans to track assets, including memorabilia and merchandise in real-time for movement analysis and improved inventory management



2K
Sensors



400K
Square feet



9
Unique space types



The new WWE headquarters is comprised of spaces intended for a variety of very different uses. The Enlighted IoT Smart Building technology will make it possible for us to realize enormous energy savings, increase our operating efficiencies, and use data to capture building activity for intelligent data-driven space decisions. IoT-based asset tracking and process flow improvements will make our headquarters truly a smart building. ”



– Rajan Mehta
EVP and Chief Technology Officer, WWE



Luton Sports Village

Successful UK sports facility achieves **85% energy savings**

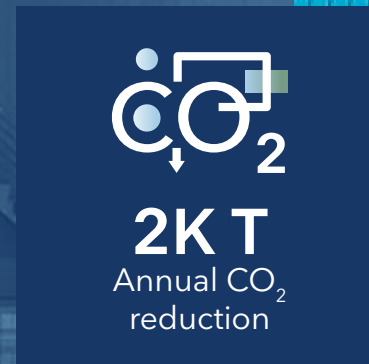
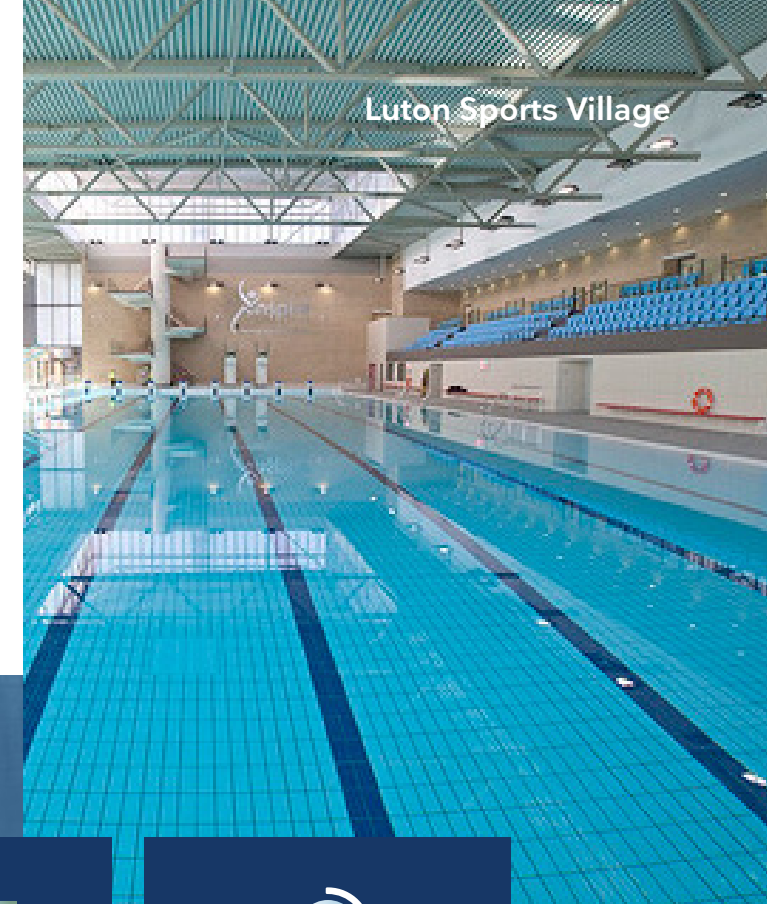
Highlights

Installed new lighting, including emergency lighting upgraded to LED, combined with a state-of-the-art Enlighted control system

Reduced number of light fittings maintained from 1,128 to 945 to optimize savings and arrange the best levels of lighting

“ This is a great example of a project where we invested our own money to provide a better sustainable position for the organization. Those intelligent sensors could allow us to reduce further our cost base and be more efficient in the longer term. ”

– **Stuart Trower**
Director of Operations, Active Luton



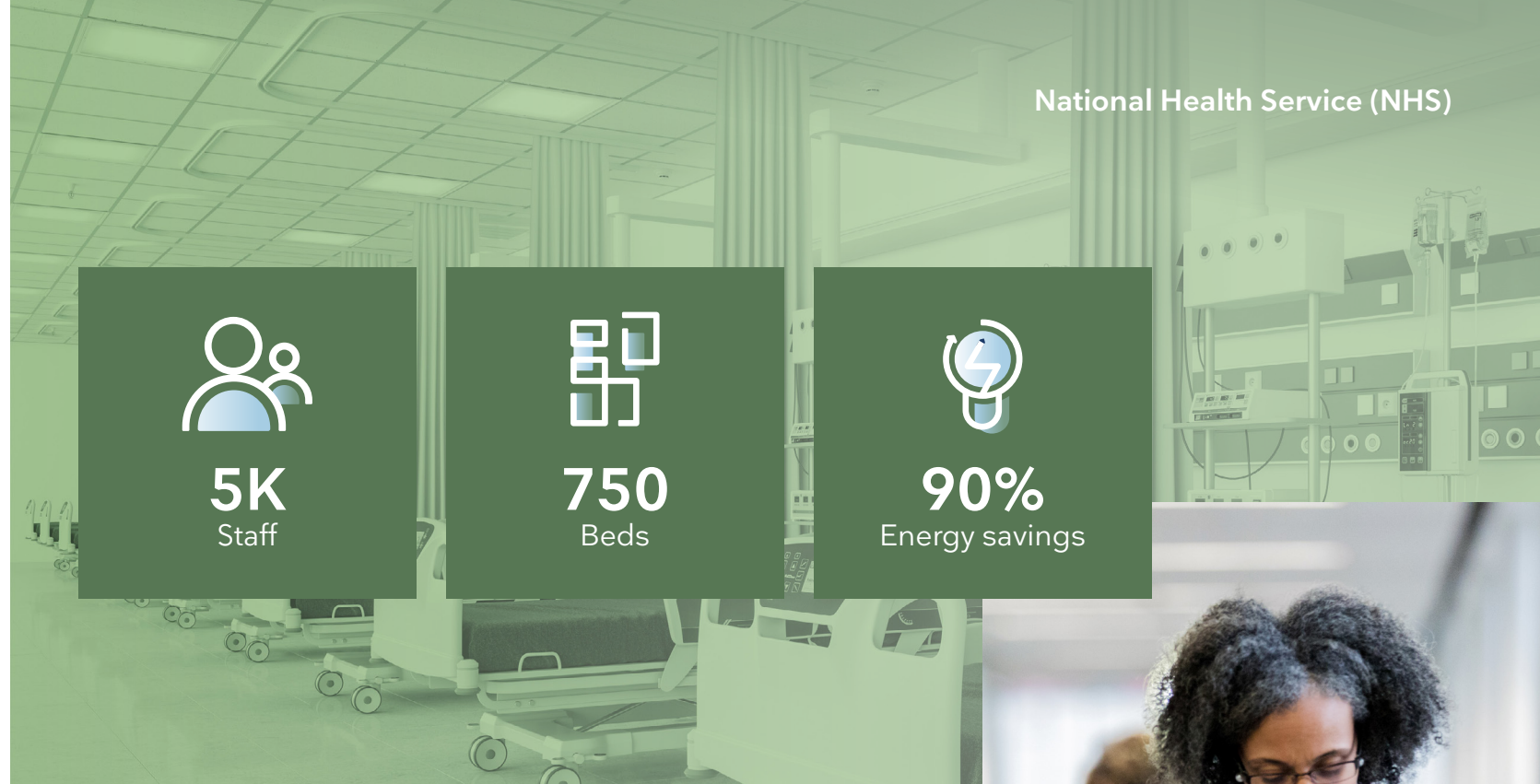


Retrofit increases energy performance and savings and achieves **90% energy savings**

Highlights

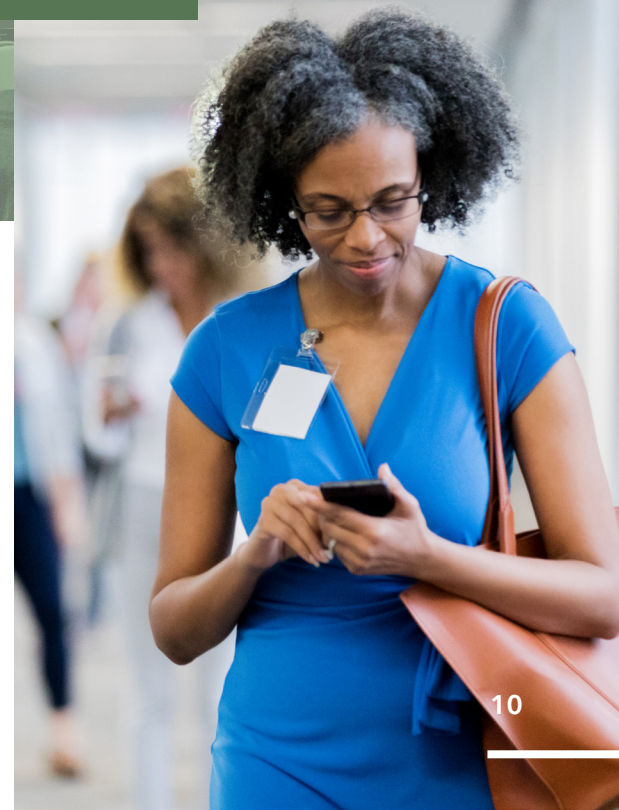
Increased lighting control with task tuning, occupancy and daylight harvesting with improved lighting quality and ambience

Realized IoT benefits including detailed occupancy views, utilization reporting, and real-time location services



“ Enlighted is a no-compromise solution. We dramatically reduced our energy spend, while increasing the comfort of building users. Instead of taking out bulbs or adding extra lights and getting an uneven light, we can tune it up or down. ”

– Chris Murphy
Facilities, Project & Business Development Manager, NHS



Benefits of Enlighted Retrofit Solutions Extend Beyond Energy Savings



“ The LED upgrade reduced the lighting power by 75%. The Enlighted IoT controls save an additional 88% on top by constantly adjusting light output to provide perfect light levels based on the task at hand, daylight coming in from outside, and occupancy. ”

– Mark Armstrong
Head of Operations,
Siemens Energy Parsons Works

Unlock the full potential of a sophisticated lighting control solution with a lighting retrofit that not only helps make buildings energy efficient and lower costs but helps create an IoT-enabled system to collect robust data and insights and ensure occupant comfort.



Energy efficiency

Daylight harvesting and vacancy detection contribute additional energy savings to already efficient LED lighting.



Productivity

Task-specific lighting and lighting scenes, paired with color temperature tuning, create ideal workspaces.



Comfort and well-being

Lighting intensity and color are automatically adjusted, ensuring occupant well-being.



Reliable wireless infrastructure

A modern, wireless infrastructure is easily upgraded to IoT when ready without hardware updates.



IoT data insights

Capture real-time data, measuring temperature, light, energy consumption, and motion from every building to create valuable business insights.

Retrofit: The Path to Smart Building IoT

Discover how Enlighted can put every building on the path to become a smart IoT building with a compelling ROI retrofit program.

Enlighted is trusted by the world's largest organizations to orchestrate portfolio transformation at scale with over 1,000 customer installations in over 60 countries.

To learn more about our Lighting Solution, visit enlightedinc.com.



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